



Infusion Elite

The Software Solution to Manage your Entire Business From the Workshop to the Accounts

Infusion Business Software Limited is a New Zealand owned and operated company providing a range of Accounting and Business software solutions to SMEs. With over 20 years experience in the industry we understand your needs and requirements.

Our Infusion Elite package offers an excellent solution for those in the service industry. We hope you can take a moment to see if it would be of benefit to your business. It provides an integrated solution to manage your Workshop, Customers, Point of Sale, Products, Suppliers, Cashbook, Financials and Servicing. Addition of the Infusion Mobile module gives access to data and functionality via smart phones and devices. Automated service reminders and the ability to track history are just a couple of the features that help make running your servicing business that much easier.

Support for the software comes in the way of a 7 day a week helpdesk based in Christchurch along with a network of Certified Partners throughout New Zealand.

If you would like to learn more about Infusion Elite or you would like a FREE demonstration please contact us

Phone	0800 424 948
Email	sales@infusionsoftware.co.nz
Website	www.infusionsoftware.co.nz

We would be more than happy to meet with you and discuss the options available.

Tim Shaw

Tim Shaw
Managing Director
Infusion Business Software Limited

Mike MacLennan

Mike MacLennan
Director
Infusion Business Software Limited



Customers

- Invoicing and quotes
- Multiple delivery addresses per customer
- Unlimited contacts per customer
- Customer specific layouts (invoice, statement etc.)
- Email of invoice, statement, receipt, quote to multiple contacts
- Marketing/referral capturing and reporting
- Recurring charges, customer rates, backorders, finance charges
- Head office billing
- Date driven reports
- Product buildups on invoices and quotes
- Standard descriptions for invoicing and quotes
- Customer document library
- Auto order for out of stock items
- Predictive orders
- Trade-ins
- Deferred payment terms
- Surveys and marketing
- Loyalty scheme
- Contact Management
- Electronic Marketing

Products

- Unlimited products
- 8 selling prices, 2 cost prices, promotional prices, quantity breaks
- Unlimited / multiple suppliers per product
- General ledger breakdown by location and product code
- Up to 98 stock locations
- Serial number tracking, kitset products
- Barcode printing (customisable)
- Product catalogue (transfers between locations)
- Price books
- Stocktakes
- Multiple barcodes per product
- Landed cost, latest and average costs supported
- Product image
- Trade In and Refurbishment process

Suppliers

- Purchase orders, backorders
- Select multiple packing slips to match to supplier invoices
- Create a customer invoice from the supplier's purchase order
- Unlimited suppliers
- Extensive purchase analysis reporting
- Electronic banking
- Unlimited supplier contacts
- Email of purchase orders and remittance advice to multiple contacts
- Consolidate purchase orders
- Specific purchase order layouts per supplier
- Standard descriptions for purchase orders
- Supplier document library
- Supplier edi supported
- Deferred Payments

Financials

- Date sensitive ledger system
- Four financial years open at all times
- Extensive reporting
- Structured chart format allowing multi level reporting
- General ledger budgets
- Export directly to your accountant
- Recurring journals
- Auto reversing journals
- Non printing general ledger codes

Cashbook

- Unlimited bank accounts
- Import transactions directly from internet banking
- Bank reconciliation
- Gst - invoice and payments basis are both supported
- Cashbook transaction import from other packages
- Print cheques
- Make payments by direct credit

Staff

- Unlimited staff
- Restrict access to software
- Multiple security levels
- Option to restrict the ability to give discounts and alter billing rates

Letters

- User created letters
- Mail merge with customers and suppliers
- Customer based account letters for overdue accounts
- Email and print options
- Audit log to track letters sent

Fixed Assets

- Unlimited Fixed Assets
- Unlimited Asset Types
- Full range of Depreciation reports
- Handles Assets sold and increased in value
- Diminishing or Straight Line Depreciation
- Service Tracking for Assets
- Warranty Management of your Assets
- Serial Number Tracking
- Exports to a range of Accounting Packages
- Options to Sell Assets and Increase Asset Values
- Multi Location / Branch Asset tracking
- Import Assets from a spreadsheet CSV file
- Ability to change Report Titles at the time of printing
- Ability to add a footer to all reports
- Single or Multi user
- Print all reports to PDF, Excel or Word
- 30 User defined fields

Rental Hire

- Allows management of hiring and subsequent return of items
- Produce and manage Rental Hire Agreement
- Create forward bookings for items
- Products can be sold with the hired item
- Multiple price levels and option to use discount matrix pricing
- Insurance, freight and security deposit charges can be added to the hire
- Rates can be set up for four hire periods eg hourly for each item
- Contract rates for individual customers
- Ability to automatically charge late return fees
- Automatically schedule servicing of hired items on their return
- Track and record customer identification
- Age restriction or proof of Licence for item hire
- Schedule screen that displays bookings in a visual / calender style format
- Send SMS, email or written reminders for booking confirmations and overdue reminder
- Items can be classified by type, group or subgroup
- Report on the individual profitability of an item or group of items

Customer Items / Servicing

- Allows tracking and recording of details about items sold to customers
- Allows scheduling of services and sending reminder letters, SMS and emails to customers
- Tracks service history and warranty information
- Fully integrates with the job management and customer invoicing modules
- Includes customisable groups and fields for each item group
- Set up and manage warranties
- Set up service events automatically on the sale of an item
- Send service reminders to your clients via letter, SMS or email
- Automatically create a job for tracking time and materials against service events
- Enables multiple service events to be set up for each item
- Allows items to be transferred between customers if sold
- Integrates with the letters module to provide a range of personalised letters

Point of Sale

- Simple and easy to use
- Supports multiple user defined payment methods including cash, cheque, EFTPOS and charge accounts
- Live processing
- Track serial numbers
- Predictive orders
- Security and cash up reporting
- Support for receipt printers, barcode scanners,
- Cash drawers and pole displays
- Single or multi lane
- Secure staff log on
- Multiple bank accounts
- Credit limits and stop credit
- Held and pending sales
- Customer and product prompts
- Integrated EFTPOS - DPS and Verifone (Paymark network)
- Petty cash management
- Consolidate cash drawers
- Sales reports by day, hour, sales rep
- Quick buttons for easy access to commonly used Product codes

Job Management

- Create and manage jobs
- Allocate products, labour and disbursements
- Track jobs by type and status
- Convert customer quotes to jobs
- Multiple invoicing methods
- Work in progress reporting
- Staff and job performance reports
- Budget performance reporting
- Progress claims
- Document library
- Template and recurring jobs
- Warranty / insurance jobs
- Predelivery jobs
- Insurance jobs

Pricing:

\$85 + GST /user /month
or
\$125 + GST /user /month
(includes hosting)

For a free consultation please call
0800 424 948

Additional module options

Website integration, Customer Portal for copy invoices and statements, Infusion Mobile, Dashboard, Offsite backup





"Deciding to install a completely new accounting and POS system was a big step for our small but many faceted company. As we had never used a POS system before, it was a big job bringing all our products, suppliers and customers into Infusion but we had excellent training which helped make the task less daunting, and once we got to grips with the way it all worked, we have never looked back.

"Infusion has allowed us to manage and monitor all our customers and products effectively. We have a large number of charge accounts for regular customers for both retail and workshop jobs.

"We love the fact that Infusion provides such a comprehensive system."

Teresa Cook, Director, Easts Outdoor Work & Leisure



"Breen Plumbing has been using Infusion Elite software package since 2009.

"We were looking for a programme that would incorporate our need for using Job Costing, Accounting, Invoicing, Cashbook and Stock management modules that were interlinked.

"Infusion offers regular software updates, and an IT support service infrastructure that is readily accessible.

"Infusion has ticked all our boxes and we would enthusiastically recommend Infusion to other Plumbing or Service Industry firms."

Raewyn Millington, Breen Plumbing Ltd
(Master Plumber of the Year 2011)



"We have been using a computerised Accounting package since 2004 and upgraded to Infusion in 2006 with no regrets. It's a great package with the reliable support of our Certified Partner.

"We are constantly 'finding' functions within Infusion that make our accounting life a breeze and have taken full advantage of courses run by [our Certified Partner] to improve our knowledge of the system. Even when we have experienced difficulties, Cathleen and her team are quick to assist and we have a wonderful working relationship with them."

Barbara, KINGS Seeds



"We installed Infusion Professional in May 2010 replacing a

complicated fully integrated system that was costing a fortune to have a consultant maintain for us. One of our main requirements was a reliable and easy serial number tracking system along with fully integrated debtors, creditors and stock systems. Infusion Professional provides this at a fraction of the cost of the other software.

"It is very forgiving and easy to use for us non-accountants. [Our Certified Partner] took care of the flawless change-over and provided precise and accurate training and instruction in a friendly and professional way.

"Any small questions we might have are usually handled 'on the spot' or with a prompt site visit that day. In fact, there would not be a week pass that we do not comment what a great and easy system Infusion Professional is to use."

Peter L W Furley, Managing Director, JPB Furley & Co Ltd



STIHL SHOP™

"With the phenomenal growth of our 60 STIHL SHOP™ Outdoor Power Equipment stores throughout New Zealand and our commitment to expert servicing and sales

skills, but on a much larger scale, the introduction of a customised IT platform became a necessity.

"After a robust selection process, based on an equal weighting of product and company culture, Infusion Software proved themselves to be head and shoulders above their competition. Not only was the company

conveniently based in New Zealand, it was flexible, smart and had an outstanding track record of proven success.

"The technology developed by Infusion ticked all our boxes when it came to functionality and user requirements which enables individual stores to manage their customers, servicing, ordering, financials, sales and reporting functions within one system.

"The result has more than met our expectations providing an extremely fast system for our entire network that's easy to use, with streamlined data management and reporting in both directions ... and, most important of all, a facility that doesn't distract STIHL SHOP™ owners and staff from the customer in front of them"

Scott White, STIHL SHOP™, Group Manager Retail